





Open Call

Background information

The general objective of the project Technical Assistance for Civil Society Organizations (TACSO) is to strengthen the civil society within a participative democracy, to stimulate a civil society-friendly environment and culture, as well as to strengthen the overall capacities and accountability of Civil Society Organisations (CSO) within IPA beneficiaries (Western Balkans and Turkey), to guarantee the quality of service of CSOs and a sustainable role of the CSOs in the democratic process. An important project component is capacity development of CSOs and on this occasion we are organising

Regional pilot training on EC fundraising

Istanbul, Turkey 2 – 3 February 2010

Objectives and training outcomes

The objective is to increase the capacity and skills of the participants from the CSOs in the field of raising funds with specific emphasis put on raising EC funds. It is hoped that the devloped training module will inspire and motivate CSOs to deepen their knowledge and skills in this area. The focus of the regional pilot training will be on (1) how to develop a comprehensive fundraising strategy, and (2) how to successfully apply for available EC funds.

This training module consists of seven interrelated steps that will take approximately two and a half months to complete (February – April 2010) including two-day training and one-day follow-up. The training module is designed at the advanced level and will combine and mix theory and practice in the form of mini-lectures, group work, sharing of experiences, participative methods, practical assignments to be applied in every-day operation, on-line coaching and personal advising to ensure that learning takes place.

Who can apply?

CSOs with legal personality and belonging to non-governmental organisations, trade unions, mass movements, cooperatives, professional associations, cultural and religious groups and grassroots community groups are eligible to apply. Each organisation interested in this regional training will nominate an individual to participate. Once admitted to the training the participating CSO will commit itself to ensure the full participation of its participant throughout the foreseen steps in the training module.

The expected training outcomes are:

- Increased knowledge and skills in fundraising, EC fundraising in particular;
- Developed fundraising strategy for each organisation that participants come from;







Required qualifications of the participants

- University degree in social sciences or relevant working experience is required;
- ➤ At least five years of experience in the work of Civil Society Organisations;
- Previous practical experience in the field of fundraising, project writing, strategy development, organisational development;
- Previous practical experience in designing and delivering trainings would be considered a strong asset;
- Excellent computer literacy;
- Excellent communication, presentation and report writing skills;
- ➤ Good command of written and spoken English language.

Application procedure

Interested CSOs from the countries of the Western Balkans and Turkey are requested to submit:

- o Application form,
- o updated Curriculum Vitae of the nominated candidate in EU format,
- o <u>motivation letter</u> in which the expected contribution of the project activity to the development of the organisation will be explained (not to exceed one page)

Recommendation letter would be an advantage.

Please send your application to info.hr@tacso.org by 14 January 2010 at the latest.

Only short-listed candidates will be contacted.

This training is free of charge. The organiser will provide accommodation for the participants and cover all costs related to the training such as travel costs.

In order to ensure good representation of CSOs in our project activities, we strongly encourage organisations of different types, profiles and backgrounds, and those operating in urban as well as rural areas to apply for participation in this training.